



Subscription Billing

Automate your Billing Process

Efficiently Manage Deferrals and Comply with ASC 606 & IFRS 15

Accurately forecast revenues & expenses to quickly produce your GL reconciliation

A Comprehensive Solution for Complex Billing Scenarios

Eliminate Costly Errors & Get Paid Quicker

Whether you bill monthly, annually, or based upon usage, tiers, milestones, or even a mix of one-time and recurring charges of any frequency, Binary Stream's Subscription Billing Suite (SBS) can handle any complexity. Instead of invoicing cycles that take days and involve complicated spreadsheets and cumbersome manual processes, SBS works efficiently in the background generating and distributing thousands of invoices saving you time, eliminating costly errors, and getting you paid quicker.

SBS efficiently builds and tracks your recognition schedules—including at the line item level—right inside your Dynamics ERP. And, you have complete control over when the recognition journal entries are posted. With SBS, get deep real-time insight into your company's health with reports such as monthly recurring revenue (MRR), churn, usage, and deferred revenue without spreadsheets or expensive external reporting systems. Because deferral schedules are built right in Dynamics ERP, you are able to accurately forecast revenues & expenses to quickly produce your GL reconciliation.

"We saved thousands of dollars, reduced redundant processes by 33%, closed month-end 11 days sooner, can run 100,000 invoices in 21 minutes and eliminated 38,000 unrecognized deferral entries with the Subscription Billing Suite."

CEO of Large Web Hosting Company

Billing Schedule Detail - TWO (sa)

Tools Help Add Note

1 DEMO Meter Option Reading
FER Initial Reading
end 50GB

#	Date	Billing End Date	Def. Start Date	Def. End Date	Previous Reading	Current Reading	Qty. Entered	Billable Qty.	Unit Price	Markdown	Extended Price	SGT Rate
17	5/31/2017	0/0/0000	0/0/0000		0	0	1	1	\$99.95	\$0.00	\$99.95	STDINVZ
17	6/30/2017	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
17	7/31/2017	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
17	8/31/2017	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
17	9/30/2017	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
17	10/31/2017	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
17	11/30/2017	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
17	12/31/2017	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
18	1/31/2018	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
18	2/28/2018	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
18	3/31/2018	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
18	4/30/2018	0/0/0000	0/0/0000		0	0	3	3	\$99.95	\$0.00	\$299.85	
18	5/31/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
18	6/30/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
18	7/31/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
18	8/31/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
18	9/30/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
18	10/31/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
18	11/30/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
18	12/31/2018	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
19	1/31/2019	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
19	2/28/2019	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
19	3/31/2019	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
19	4/30/2019	0/0/0000	0/0/0000		0	0	3	3	\$104.95	\$0.00	\$314.85	
Total Extended Amount											\$19,073.74	

#8 Memo attached

Manage the Complete Quote-to-Cash Cycle

- Combine an end-to-end billing and deferrals solution with the powerful accounting & finance capabilities of Microsoft Dynamics
- Easy-to-setup, easy-to-learn, and easy-to-use
- Easily extend to cover the entire quote-to-cash process
- Seamlessly pull the relevant customer contract details into Dynamics ERP
- Make collections less painful and more financially rewarding
- Utilize paperless supply order and restocking process
- Self-service web portal for customer invoices and remitting online credit card payments.

Contact Us

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Manage Complexities of Subscription Billing

- Eliminate the pain of handling complex billing situations such as:
 - Subscription Charges (recurring monthly, annually or at any user-defined frequency including pro-rated periods)
 - One-time fees such as for initial set-up
 - Metered or usage-based fees such as time or amount consumed
 - Prices that change based upon volume tiers
 - Milestone billing
 - and many others!
- Evergreen billing can be set up to automatically renew at the end of a term
- Flexible billing schedules in SBS (including multiple schedules/contracts per customer)

Automate your Time-Consuming Invoicing Process

- Seamlessly create billing schedules
- Eliminate the need to jump back & forth between systems
- Maintain complete accuracy while processing hundreds or hundreds of thousands of monthly invoices
- Generate 100,000 invoices in just 21 minutes

Collect Faster & Provide Better Customer Service

- Shorten the time it takes to receive cash from your customers
- Replace cumbersome manual processes

Revenue Allocation Requirements

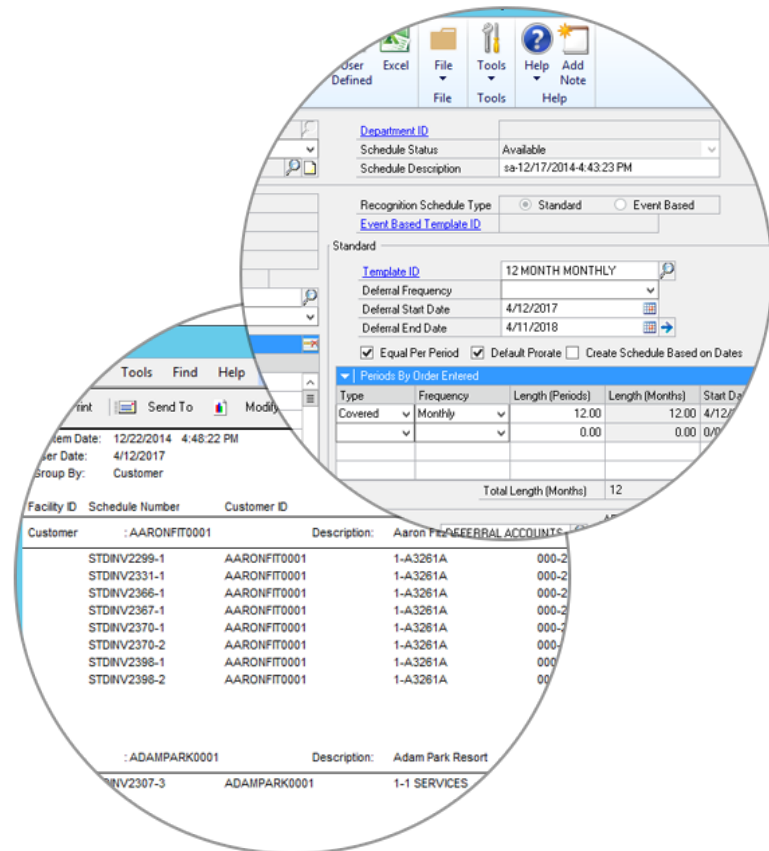
- Seamlessly manage your revenue allocations so you can confidently and efficiently comply with ASC 606 and IFRS 15
- Define your items' fair value prices and let the system automatically generate the revenue allocations for each and every invoice or contract
- Create a system wherein invoices to flow directly to the appropriate accounts in the GL
- Recognize deferred revenue as it moves from the balance sheet to the P/L with a single mouse click

Real-time Insights into Business & Financial Performance

- Seamlessly generate your forecast numbers
- Keep on top of key performance indicators that are critical to the success of your business such as monthly recurring revenue (MRR) & churn rate
- Accurately forecast revenues and expenses, and quickly produce your GL reconciliation to satisfy audit requirements
- Receive company performance reports including monthly recurring revenue, periodic revenue recognition, and many others

Effectively Manage your Deferrals

- Efficiently build and track your recognition schedules—including at the line item level—right inside your Dynamics ERP
- Set up your deferral accounts by customer, item and vendor and track contract information separate from deferral schedules
- Manage deferrals with complete flexibility whether they're straight line amounts across calendar months or event-based as milestones are completed



Contact Us